

2009 MIDWEST IN MOTION
Schedule

Thursday, June 11th

7:00 Registration & Breakfast Buffet

8:00 Trust Workshop (*Hill*) – 4 Hours CPE

It is estimated that \$4.8 trillion in wealth will be inherited or transferred from one generation to the next by 2015, with much of it transferred through a variety of trusts. Filings of trust returns (Form 1041) are now the third most frequently filed income tax return. This workshop will prepare tax professionals to confidently take advantage of this great practice growth potential.

11:40 Lunch, Networking & Visiting Exhibitors

12:50 Schedule C Hot Buttons (*Hill*) – 2 Hours CPE

National Research Programs have given the Internal Revenue Service plenty of ammunition for targeting small businesses as hotbeds of non-compliance. This course will focus on preparing defensible Schedule C returns by being aware of and knowing how to handle audit hot buttons.

2:50 Saying Goodbye to Problem Clients (*Hill*) – 2 Hours CPE Ethics

Tax professionals can't afford to hang on to ethically challenged clients! Claudia will reveal techniques to identify hazardous clients and know when it is time to let them go. She will also provide methods for terminating the relationships and examples of disengagement notices. This unique presentation brings to light the ethical dilemmas today's practitioners face.

**4:30 ILSEA Annual Meeting & Installation of Officers
ISEA Board Meeting**

Networking Mixer at Rancho Sante Fe (*next door to the hotel*) will immediately follow the state meetings. It provides a chance to relax, catch up with old friends and meet new ones. An abundant appetizer buffet will be served (cash bar).

(Be sure to indicate on the registration form whether you plan to attend the mixer.)

Friday, June 12th

**7:00 Registration & Breakfast Buffet
ILSEA Board of Directors Meeting**

8:00 The Cash Game (*McKenzie*) – 2 Hours CPE
Most of us have heard an IRS representative speak about the Bank Secrecy Act and new initiatives towards cash transaction issues. Bob will take practitioners outside the IRS box to recognize and wisely deal with compliance requirements, risks and enforcement efforts involving cash and foreign transactions.

10:00 Don't Have A Seizure (*McKenzie*) – 2 Hours CPE
During fiscal 2008 we saw a dramatic jump in IRS enforced collection actions. Bob will disclose methods the IRS is using in this new enforcement environment and teach new client protection techniques. This in-depth course will cover: collection priorities and procedures; advanced concepts in liens; employment tax liabilities and trust fund recovery issues; and conquering barriers to offers in compromise.

11:40 Chuck Wagon Lunch Buffet

12:50 Penalty Games (*McKenzie*) – 2 Hours CPE
Each day the IRS asserts millions of dollars in tax penalties against taxpayers. Many of those penalties are subsequently abated because of knowledgeable representation by practitioners. Bob will cover key areas for successful penalty negotiation including reasonable cause, ordinary business care and prudence, preferred reasons for abatement and practical steps to seeking abatement.

2:50 2009 Representation Update (*McKenzie*) – 2 Hours CPE
This session will reveal recent and important developments that affect tax practitioners. It will cover IRS examinations, collections, criminal investigation initiatives, tax system problems, campus issues and impact of new leadership.

4:30 Adjourn

**HOTEL ACCOMMODATIONS: BOLINGBROOK HOLIDAY INN & SUITES
205 REMINGTON BOULEVARD
BOLINGBROOK, ILLINOIS 60440
630 679-1600 . Fax 630 679-1616**

Special conference rate of \$97 double/king if reservations made by May 28, 2009

Make reservations directly with the hotel—do not contact ILSEA for accommodations